



Realizing Your Real Estate Goals

Real estate assets, whether owned or leased, are critical to any business' operations and balance sheet, and present different implications for owners, investors, landlords and tenants. From financial institutions and other capital providers to commercial and retail owners, developers, managers and real property users, sound legal advice is crucial to realizing your real estate goals.

Lang Michener's Real Estate Group brings extensive expertise to all aspects of real estate law. With more than twenty practitioners across Canada, we have the talent and resources to close any transaction, regardless of size, complexity, or location. We regularly act on a full range of commercial real estate transactions including the acquisition and sale of income producing properties and single purpose facilities. Our clients include both landlords and tenants who we assist in structuring, preparing and negotiating all types of commercial leases. We also work closely with our other practice groups to resolve the real estate aspects of corporate acquisitions, dispositions, financings and reorganizations both in Canada and abroad.

Lang Michener lawyers are recognized as leading experts in title insurance matters. We have been involved in some of the largest title insurance transactions in Canada, and advise title insurers on the terms of their policies, and lenders on title insurance provisions.

Our Areas of Expertise

The strategic and effective management of the use or investment in real estate contributes directly to the bottom line. Our knowledge of our clients' industries and our access to a large multi-disciplinary team of lawyers across the firm ensures that our service is timely, efficient and cost-effective. We assist with all aspects of real estate law and transactions, including:

- Commercial real estate transactions;
- Commercial leasing;
- Title insurance;
- Construction;
- Financing and mortgages;
- Environmental due diligence;
- Foreclosure and dispute resolution;
- Real estate securities;
- Commercial development, including condominiums and sub-divisions;
- Conveyancing taxes; and
- Property management.

Several of our lawyers also hold advanced certificates in Alternate Dispute Resolution (ADR). ADR is often implemented as a cost-saving step to avoid lengthy litigation.

Real Estate

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We Wrote the Book

Members of Lang Michener's Real Estate Group contribute to some of the most consulted legal publications in the industry. We drafted and edited the *Leases* volume of *O'Brien's Encyclopedia of Forms*, one of the country's leading legal publications. Bruce McKenna, one of Canada's foremost experts on title insurance, is the Contributing Editor of *Title Insurance - A Guide to Regulation, Coverage and Claims in Ontario*, which also contains contributions from other members of the group. Mr. McKenna also authored the title insurance sections in *The Real Estate Law Guide*, published by Commerce Clearing House.

Our lawyers participate in a number of industry organizations and speak regularly on real estate topics before clients, industry associations and other organizations. The Real Estate Group publishes a regular *Real Estate Brief* to alert clients to legislative and business developments in the real estate sector. We also maintain a blog at www.lawoftheland.blogs.com where we provide current information on developments in the real estate area.

About Lang Michener

Lang Michener is a leader in Canada's legal profession and has been for more than 80 years. Our international firm, with offices in Toronto, Vancouver, Ottawa and Hong Kong, has over 200 dynamic professionals who provide effective, innovative solutions to Canadian and international clients.

For more information, please visit our website langmichener.ca.

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